

July 05, 2023

County Clerk - Oxford County 21 Reeve Street, Woodstock, Ontario N4S 7Y3

Attention: Warden Marcus Ryan and Members of County Council

Re: Oxford County Transportation Master Plan (TMP)

Oxford Road No. 4 Realignment

Dear Warden Ryan and Councillors,

Melrose Investments Inc. (Melrose) has been in the business of developing and leasing major commercial/industrial properties since 1973 and currently manages and leases approximately 2.6 million sq. ft. in Oakville, Burlington, Vaughan, and other areas. Melrose retains and leases out all the commercial/industrial properties it develops. Therefore, it is critical that such properties be of the highest quality and be located in highly desirable locations. Melrose Head Office are located in the Town of Oakville.

In 2020 and 2021 Melrose purchased two parcels of land in the City of Woodstock, with a total acreage of approximately 86 acres, comprising 39 acres on the Southerly Parcel and 47 acres on the Northerly Parcel. At the time of acquisition, the said lands were designated in the County and City of Woodstock Official Plan as Industrial Area and zoned in the City Zoning By-law 8626-10 as M3-13(H) General Industrial, permitting their development for industrial purposes subject to holding provision for environmental and archeological constraint purposes. After completing the required necessary studies, the holding provision was removed from the zoning by-law on June 16, 2022.

Upon acquisition, in August 2021, Melrose applied for Site Plan Approval and submitted to the County and the City its development plan for the property. The submitted plans were circulated by the County Planning Department to all reviewing agencies, including MTO. The proposed Melrose Industrial Park comprises 2 industrial buildings on the "Southerly Parcel" with a total leasable area of 762,240 sq. ft., and 2 industrial buildings on the "Northerly Parcel", with a total leasable area of 743,384 sq. ft., all as shown on the Stamped Site Plans attached hereto (Appendix 1). In our opinion, the development as proposed would be highly desirable and marketable as a prime industrial business park and of great economic benefit to the County and the City.

In support of the site plan application, Melrose had retained Crozier Consulting Engineers to undertake the necessary transportation studies, submitted to the County and City in August 2021. Later in the process, Melrose hired LEA Consulting Ltd to undertake an updated transportation impact study, which was submitted in July 2022. Both Transportation Consultants recommended signalization of Oxford Road #4 and Oxford Road #15 intersection to accommodate future traffic,

with no reference to the need for realignment. However, MTO and County Staff initially took the position that Site Plan Approval was premature until the final decision on the County Road #4 realignment had been made.

When a decision on the issue had not been made Melrose appealed to the Ontario Land Tribunal ("OLT"). Prior to a hearing the City advised that they had directed that the approval for the Site Plan Application be granted. Neither the County nor MTO sought status at the OLT resulting in the Delegated Official at the County issuing Site Plan Approval on October 21, 2022, for both Southerly and Northerly Parcels. Given the above, Melrose assumed that the County and MTO had decided that the Melrose lands were not required for the realignment. On October 28, 2022, Melrose applied to MTO for a Building and Land Use Permit for the Southerly Parcel. The Northerly Parcel is not subject to MTO's jurisdiction and does not require any permissions from them.

On April 4, 2023, MTO advised Melrose that they would not issue the said Permit. Melrose had to await a final decision by the County on the TMP, and the Class Environmental Assessment (EA), and subject to the results of the Class EA, the approval by the County of the final working drawings for the proposed realignment before they would make any decision on the said Permit. This delay could easily amount to 6 to 10 years:

From our discussions with the County Staff, we understand that a possible location of the realigned road would traverse south to north through the Melrose Lands, as shown on the conceptual road realignment overlay attached hereto (Appendix 2 & 3). In our opinion, this proposed realignment renders the Southerly Parcel highly undesirable for industrial use. Where the realigned road intercepts the south-east corner on the Northerly Parcel such will have serious affects on site access, driveway, and the building layout. While these affects can be mitigated to some degree the resulting development will not be ideal nor as marketable. The most significant impact is that without the development of the Southerly Parcel, which has better exposure to Highway #401 and is considered the entranceway to the entire development, our development plans for the Northerly Parcel would be compromised.

If it were not for the need for the MTO Permit for the Southerly Parcel, Melrose would be able to obtain building permits for the 2 buildings for the Southerly Parcel and commence construction in 2023 proceeding with buildings from south to north. If Melrose is unable to commence construction for the Southerly Parcel until 2030, that is, 7-year delay from our original plan, we anticipate a loss of gross rental income of at least \$59 million for the Southerly Parcel, in addition to \$57 million for the Northerly Parcel. If the proposed realignment is approved through the Melrose Lands, it is highly questionable that the Northerly Parcel can be developed as a premium business park, thereby putting the entire development at risk. In our correspondence with MTO we suggested that if they are not prepared to issue the Permit, they should alternatively negotiate with us to purchase the said lands or expropriate same. They responded that because these lands are not directly required for MTO purposes they had no jurisdiction to do either. That means only the County has such jurisdiction. We have had preliminary discussions with our appraiser, and he advises that the retail value for just the Southerly Parcel would be approximately \$40 million. This does not include reimbursement for our consulting, administrative, and legal fees to date of

approximately \$1.5 million, nor for the negative impact on the Northerly Parcel, nor any other damages or financial losses incurred.

We were informed by County Staff that on July 12, 2023, the draft Transportation Master Plan will be presented to your Council for review. Based on the County's presentation during the 2nd Virtual Public Consultation Centre (PCC#2), the draft TMP will be recommending various traffic and environmental studies pertaining to a number of road intersections, one of which is Oxford Road #4 and Oxford Road #15, where a study to determine the need for realigning Oxford Road #4 will be recommended.

We hereby, strongly request that the Council do not approve any recommendation for future studies intended for the said road realignment. The present road functions properly, and with minor improvements to the intersection it can easily accommodate the future traffic requirements, as clearly presented in the Transportation Impact Study submitted by both Crozier Consulting Engineers and LEA Consulting Ltd through Melrose and accepted by the County and the City during the process of site plan approval.

Ontario is now facing a land supply crisis, yet our response to this challenge seems to involve excessive and unnecessary studies, that in many cases, serve no purpose other than redundant caution. There is no need to explore the options for a road realignment and a roundabout, which may offer aesthetic benefits but come with exorbitant costs that may range anywhere from \$50 to \$100 million, while causing significant delays to a development project worth \$214 million, without any discernible justification. These types of delays amount to a state of "paralysis by analysis" and represent the primary catalyst behind of the real estate crisis we are facing today.

We fully understand and appreciate that municipal staff is often directed to study all and every different possibility for public wellbeing and to make everyone more comfortable in their decision. The decision on this intersection has already been made by the County and the City and it is time to move forward with implementation of this decision. Please do not add to the land supply crisis by adding more studies to this area.

We greatly appreciate the County and City Staff, and we ask instead that the County and City assist Melrose in obtaining the permit from MTO. MTO has no rationalization to refuse providing our permit. If you move forward with the said studies, MTO will be in the position that they cannot provide a permit until you complete the studies. In this particular case, you will be causing MTO to stop this development.

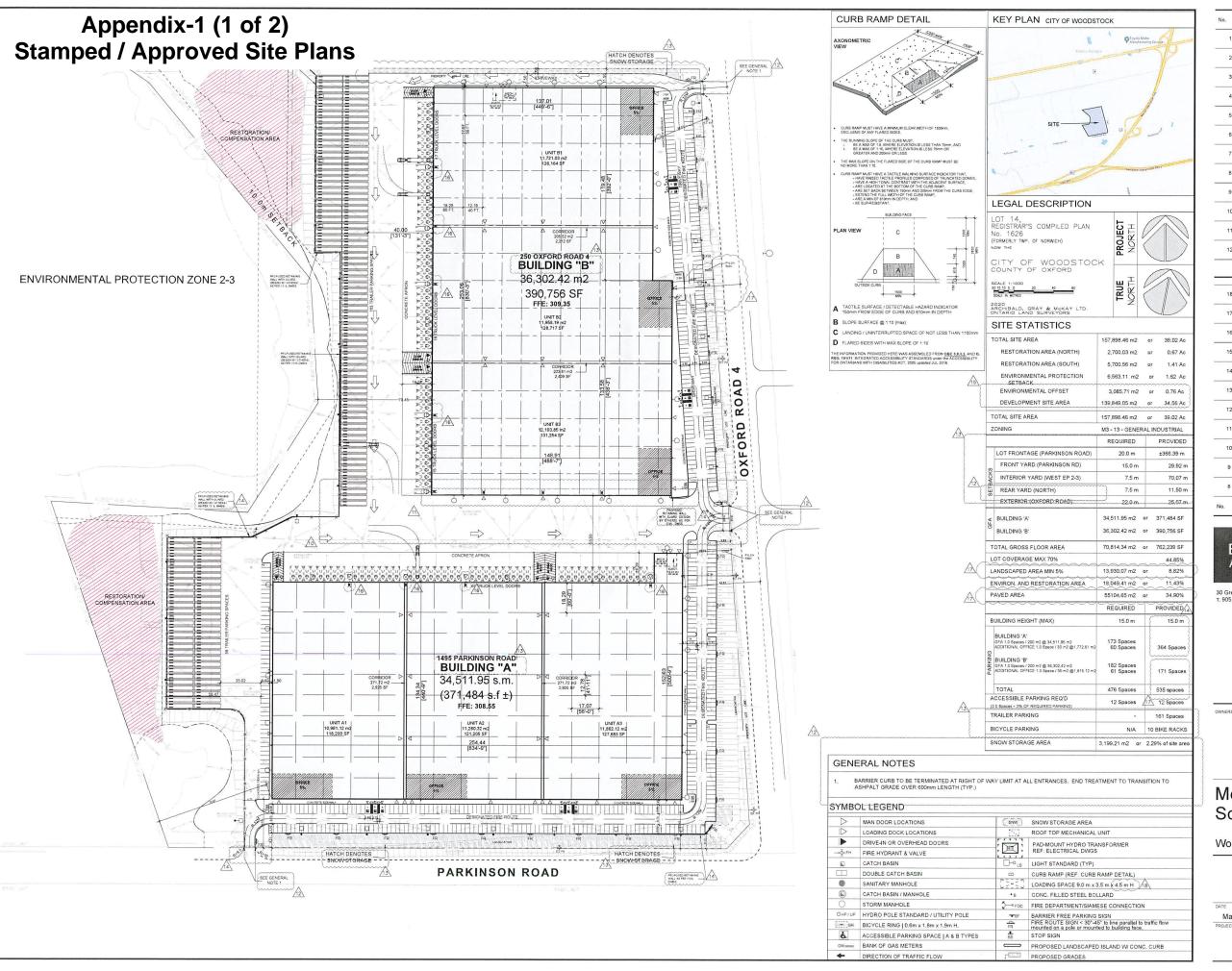
Silvio Guglietti,

President / GM

Attachments: Appendix 1: Stamped / Approved Site Plans for South and North Parcels

Appendix 2: Conceptual Road Realignment Overlay

Appendix 3: Blow-up of the Conceptual Road Realignment Overlay



No.	ISSUED	DATE
1	ISSUED FOR COORDINATION	JULY 16 2021
2	ISSUED FOR COORDINATION	JULY 26 2021
3	ISSUED FOR CLIENT REVIEW	AUG 6 2021
4	ISSUED FOR COORDINATION	AUG 13 2021
5	ISSUED FOR SPA	AUG. 16, 2021
6	ISSUED FOR COORDINATION	NOV. 24, 2021
7	ISSUED FOR COORDINATION	JAN, 17 2022
8	REISSUED FOR SPA	JAN, 24 2022
9	ISSUED FOR CLIENT REVIEW	JUNE 1, 2022
10	ISSUED FOR CLIENT REVIEW	JUNE 2, 2022
11	RE-ISSUED FOR SPA THIRD SUBMISSION	JULY 21, 2022
12	RE-ISSUED FOR SPA	OCT. 12,

18	REVISED AS NOTED	SEPT. 28, 2022
17	REVISED AS NOTED	SEPT. 21, 2022 JULY 18, 2022
16	REVISED AS NOTED	
15	REVISED AS NOTED	JULY 11, 2022
14	REVISED AS NOTED	JUNE 20, 2022
13	REVISED AS NOTED	JUNE 16, 2022
12	REVISED AS NOTED	JUNE 6, 2022
11	REVISED AS NOTED	JUNE 2, 2022
10	REVISED AS NOTED	JUNE 1, 2022
9	REVISED AS NOTED	DEC. 22 2021
8	REVISED AS NOTED	DEC. 15 2021
No.	REVISION	DATE

BALDASSARRA Architects Inc.

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FINAL SILE PLANS AS APPROVED BY WOLDSTOCK COUNCIL ON

ISINFORMATION OCT 217

AUTHORIZED SIGNATURE

Melrose Woodstock Southlands

Woodstock, ON

SITE PLAN

DATE	DRAWN BY	CHECKED	SCALE
May 2021	MM	MB	1:1000
PROJECT No.		DRAWING No.	
21-32		Α	-1.0

