

#### Agenda

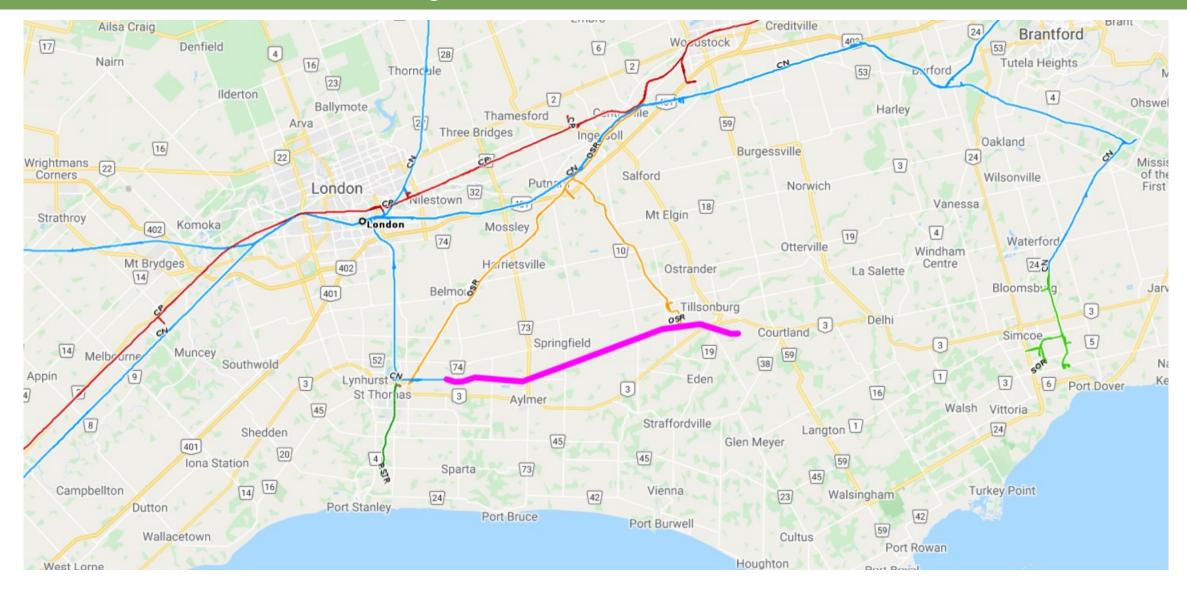
- 1) Overview of Project
- 2) Economic Development Case
  - Industrial Sites Along Rail Line
- 3) Project Funding
- 4) Ask from Municipality



#### Overview of Project

- January 2022: GIO Rail reinstated rail service from St. Thomas to Tillsonburg (Phase 1)
- Phase 2 will include expansion into Norfolk County if a significant business case can be made
- Timeline: Over the next three years, gradual infrastructure upgrades will take place, including bridge repairs, cross tie replacements, and crossing upgrades.

### Overview of Project



#### **Economic Development Case**

#### **Business Development Study:**

- 7 businesses surveyed
  - Total employees (FTE): 402
  - Reported annual revenue loss if shortline service remains suspended: \$7,910,000
  - Reported annual logistics costs due to loss of shortline service: \$1,450,000

#### **Current Business Plans:**

- Working with 4 businesses currently located along track
- New Businesses (re-locating for access to rail)
- Estimated Volume: >3,950 cars/yr

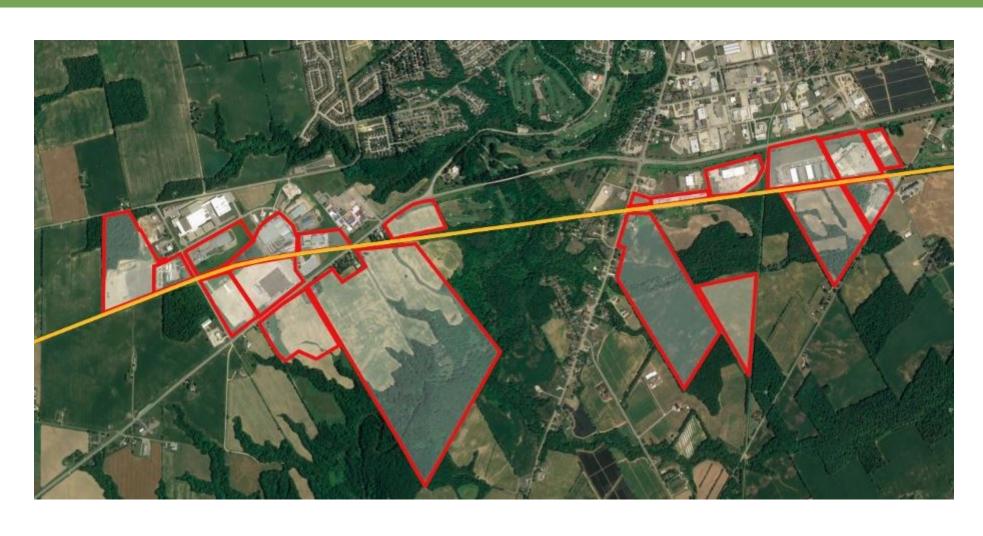
#### **Economic Development Case**

#### **Industrial Sites Along Project Site**

Municipality	Total Acreage	Vacant Acreage	Total Number of Industrial Sites	Number of Vacant Industrial Sites
<b>Norfolk County</b>	193.31	68	11	1
<b>Oxford County</b>	<b>609.71</b>	<b>458.8</b>	<mark>18</mark>	8
Tillsonburg	609.71	458.8	18	8
<b>Elgin County</b>	665.14	387.69	22	12
Aylmer	155.31	87.05	11	6
Bayham	53.02	53.02	2	2
Central Elgin	247.62	247.62	4	4
Malahide	209.19	0	5	0

Updated December, 2020

### Industrial Sites along the Cayuga Line - Oxford



#### Economic Development Case

#### Benefits:

- Long-term infrastructure investment
- Increased environmental sustainability of transportation
- Sustainable and affordable logistics for businesses and supply chains
  - Reduced car rate
- Key piece of Business Retention + Expansion and Business Attraction strategies

### Project Funding/Support

- National Funding
  - National Trade Corridor Fund
- Provincial Funding
  - Discussion with relevant Ministers
  - Support to build business case analysis
- Municipal Funding
  - See next slide

# Project Budget

Expenditures	
Eligible Expenses	
Tie Replacement	2,000,000
Bridge Inspection/Repairs	550,000
Crossings Upgrades and Resurfacing	4,560,000
Staff Salary	60,000
	\$7,170,000
Ineligible Expenses	\$1,110,000
Total Project Budget	8,280,000

Contributions		
NTCF	\$	3,585,000
GIO Rail		4,175,000
Municipal/Business		
Partners		500,000
SCOR	\$	20,000
Provincial		-
Total Revenue		\$8,280,000

#### Ask from Oxford County

Letter of Support

Provide Financial Administration Support

- Financial Contribution
  - Crossing resurfacing (see next slides)
  - Possible additional funding

# Rail Crossings – Oxford County

Road Crossing	Road Ownership	
Clearview Dr.	Tillsonburg	
ON-3	Provincial	
Young St.	Tillsonburg	
Vienna Rd. (Hwy 19)	Tillsonburg	
Bell Mill Side Rd.	Tillsonburg	

## Rail Crossings – Oxford County







